

Music Business Development Contractor

Our client is a world's leading streaming entertainment service and they are currently looking for a Music Business Development Contractor (40 hours) in their Dutch office located in Amsterdam.

All applicants **MUST** have full legal authorization to work in the EU region independently and be fluent in both spoken and written English language. You are already based in the Netherlands.

Do you have experience with **Music Distribution & Music CMS platforms**, with sincere understanding of release process & infrastructure? Do you thrive a fast paced and ambiguous environment?

Are you well versed in Google suite? Read further!

The role

The Music Business Development (MBD) team leads our client's global original music release, distribution and exploitation strategy to further the brand equity of our titles through the power of music. We partner closely with teams across Music Creative Production, Music Business and Legal Affairs, Marketing, Publicity and others to identify ways to make the great music in our client's films and series around the world come to life in and outside of our ecosystem. Working closely with internal and external partners to further extend the fandom of our client's titles through music to create member joy. Their team doesn't see music as just soundtracks, they look at how music moves holistically on and off platform whether on a digital streaming platform (DSP), a workout class or even a music festival to name a few.

This role will require alignment & close working relationships with Music Creative Production, Marketing Music and Music Business and Legal Affairs teams in the market.

Indrykningsdato

20.04.2022

Ansøgningsfrist

03.05.2022

Virksomhedsnavn

Kelly Services

Lokation

Amsterdam

Fagområde



Andre kunst- og kulturjobs

Angiv type af ansættelse

Tidsbegrænset

Navn på kontaktperson

Marcella Henryati

06-58811958

Søgstilling

<https://grabjobs.co/netherlands/job/time/sales-business-development/music-business-development-contractor-9831233>

In this role you will be

The MBD team is looking for a **Music Business Development Contractor to support music opportunities for our Local Language Original (LLO) titles**. We are seeking someone that thrives in an environment where freedom and responsibility are a tenet, and passion, innovation and curiosity are mandates. Someone who shares **passion for music**, great content, keeping a pulse on the cultural zeitgeist and an entrepreneurial spirit. This unique and exciting role will focus on developing opportunities around our **rapidly growing portfolio of original music in our client's titles** (from film, series, and animation) in the UK and EMEA to start, to help streamline our production practices, and operational excellence. This role requires **a successful candidate to assist in the management of a wide number of external relationships in order to develop key partnerships for our client** whether with music publishers, record labels, touring companies, DSPs, talent management agencies, lifestyle brands, etc. to drive equity of our original titles.

Skills and responsibilities may included but not limited to:

- Oversee and execute the end-to-end soundtrack and original music release process
- Assist and manage final delivery of music files to label partners, partner closely with Music Creative Production on delivery
- Act as day-to-day soundtrack/music release lead in market, leveraging internal and external resources to ensure projects receive the appropriate level of off-platform support
- Partner closely with external partners from labels, artists, composers, DSPs, etc.
- Oversee our client's DSP/ music platform partnerships in UK/EMEA
- Support in localized curation/ playlisting strategy for LLO music titles on music platforms in market

Requirements

- Experience with Music Distribution & Music CMS platforms, with sincere understanding of release process & infrastructure
- Knowledge of the music business, audience trends and the competitor landscape in market
- Ability to thrive in a fast paced and ambiguous environment
- Strong written and verbal communication skills with great judgment
- Well versed in Google suite
- The ability to speak multiple languages is a plus

- Ability to be discreet, use good judgment and maintain confidential information

Offer

- Temporary agency contract with Kelly for 6 months
- Salary indication depending on experience: € 34,- gross per hour (€ 5.893,- gross per month based on 40 hours)
- Start: ASAP
- Working for a dynamic, fast-paced international environment

Enquiries

Please do contact Marcella Henryati, Recruitment Consultant
M: 06-58811958

When interested please apply with your English resume on our website: www.kellyservices.nl

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Regarding this role, Kelly Services acts as the official temporary employment agency. When you decide to apply to this role your personal information will be processed in accordance with Kelly's Privacy Statement

In keeping with the AWGB (Algemene Wet Gelijke Behandeling) Kelly Services welcomes applications from any and all eligible candidates regardless of ethnicity, gender, disability, religion, sexual orientation or age.